



Press Release

Finadium and six leading financial institutions announce new Securities Lending conferences for asset owners, asset managers and insurance firms

August 1, 2016

BNY Mellon, Brown Brothers Harriman, Citi, eSecLending, J.P. Morgan and State Street, along with Finadium, the specialist consultancy in securities finance and asset servicing, announce two new securities lending conferences in 2017 for investors.

These inaugural events explore new ways of doing business in the current and future regulatory environments. This is not business as usual; instead, these events are an opportunity for investors and service providers to challenge and benefit from new ideas in the securities finance markets.

The events invite not just securities lending managers but also portfolio, risk, compliance, legal and operations professionals to learn how to best capitalize on market changes.

The events are free for qualifying investors and offer specific tracks for asset owners, asset managers and insurance companies. A low service provider-to-investor ratio will enhance investor networking and opportunities to exchange views with peer institutions.

The group will hold its events in New York on April 3-4, 2017 followed by London April 26-27, 2017.

James Slater, Global Head of Securities Finance at BNY Mellon Markets, said, “BNY Mellon is pleased to be a founding participant in this new type of securities lending conference. Finadium’s research expertise and industry focus translate into impactful content. These events will help our clients navigate the evolving securities finance marketplace, including its ongoing developing challenges and opportunities.”

David Martocci, Global Head of Agency Lending at Citi, said, “Agency lending, prime brokerage, repo and derivatives all form part of an investor’s set of opportunities in securities finance. Agency securities lending at major banks is taking advantage of changing market conditions to deliver optimal risk-adjusted returns to lending

clients. Finadium's new securities lending events put lending in context for asset holders, asset managers and insurance firms."

Craig Starble, CEO of eSecLending, said, "Securities lending is an innovative part of the market that presents substantial opportunities for investors. Clients are generating revenues and solving liquidity needs in ways that did not exist five years ago, for example in Peer to Peer financing. Finadium's conferences will enable investors the opportunity to explore these emerging business dynamics with the broader investment management community."

Paul Wilson, Global Head of Agent Lending Product and Portfolio Advisory at J.P. Morgan, said, "Securities lending is vitally important to the functioning of financial markets, and Finadium's events are an ideal opportunity to help investors understand how securities lending has evolved and how they can create new lending opportunities for themselves as markets evolve."

Paul Fleming, Global Head of State Street Securities Finance said, "As both lenders and borrowers, investors have a wide range of opportunities in securities finance. At the same time, reduced bank balance sheets mean that investors need to make smart decisions to capitalize on the value of their assets. These securities lending conferences help investors examine the diverse opportunities that securities finance offers in a changing market environment."

For more information, please contact Finadium at info@finadium.com, or sign up to Finadium's [Securities Finance Monitor](#) publication for regular updates.